

# PRESS RELEASE

## VICCS, Inc. Enters Commercial Mid-Market with New Products and Services

*VICCS to Provide Off-the-Shelf Software for ERP, Content Management, Business Continuity and Virtualization Applications*

**Rockville, Md. - 15-Oct-08:** After 20 years of Global Management Consulting with Public Sector and Large Commercial Businesses, Vertex Information & Computer Consulting Services Corporation (VICCS), today announced the formation of a new mid market division focused on reselling software and providing complimentary services for the ERP, Content Management, and Business Continuity and Virtualization marketplace. The newly formed division of the company will provide software and services from IBM®, Oracle®, EMC®, Microsoft® and other well known companies to mid-market commercial customers.

According to Mr. Robert Weiner, VICCS Director of Sales & Marketing for the new commercial division, "VICCS is expanding its market presence in the mid-market is fueled by a need in security, compliance data management and collaboration. Customer concerns about major issues that face mid size business; such as disaster recovery, necessitate a risk free work environment, compliance, security networks, virtual world sharing and collaboration. VICCS offering will include a full range of software and services for Mid-market companies. These software products and related services are best of breed and will empower companies to store, retrieve, protect, and secure their systems and data".

### New Company Direction and Expansion

With the move into these new market segments, VICCS is building on its long time experience and large customer base as premier systems integration and professional consulting services to provide customers with superior off-the-shelf software and services for ERP, Content and Document Management, Business Continuity and Virtualization. In these markets, VICCS will offer the following software packages:

- ERP solutions from IBM - SAP®, Oracle & Microsoft Dynamics
- Content Management Solutions – using Microsoft SharePoint™
- Business Continuity and Disaster Solutions – from IBM and EMC Corporation
- Virtualization – using IBM VMWare® and Microsoft

The software from these leading companies will be sold, supported, and deployed using VICCS Nationwide Professionals IT Consultants and Employees. According to Mr. Kamran Sohelli, Vice President of Technical Services for VICCS, "The entry of VICCS into the commercial mid-market will provide our customers with superior solutions from the leading companies in the target markets. VICCS's expertise in delivering software products and services as total solutions for customers sets VICCS apart as a leading Solutions provider". Sohelli added "In the past, companies turned to VICCS for our industry expertise and our ability to integrate complex problems into everyday business solutions. Now our mid-market customers will be able to purchase software, services and implementation from one vendor to take advantage of VICCS's extensive

---

## VICCS, INC. ENTERS COMMERCIAL MID MARKET WITH NEW PRODUCTS AND SERVICES

experience implementing solutions using off-the-shelf software and services with minimum customization and downtime.

According to Mr. Kamran Sohelli, Vice President of Technical Services for VICCS, "Our company has embraced these offerings and we have quietly built up our capabilities in the target market areas. We are ready with products, services and the people to successfully implement these new products for our customers".

To facilitate and formally announce VICCS's entry into the commercial mid-market, VICCS will hold a series of breakfast and luncheon seminars starting in September, 08 that educate and enlighten organizations on how to take advantage of these cost saving technologies. The first of these seminars will be held at:

Technology Breakfast & Luncheon Series I  
Friday, September 26, 2008  
7:45 AM – 10:00 AM or 11:30 AM – 1:30 PM  
Innovation Center  
1301 K Street, NW Washington, DC 20005  
Register at [marketing@viccs.com](mailto:marketing@viccs.com) or call at 301-984-1355 ext 269.

These seminars will cover the following topics:

- Keep documents, content and data organized, secure, and managed
- Ensure your business-critical data and information is available
- Provide secure access to the right people, at the right time, while ensuring the integrity, confidentiality, and availability of your information.
- Management and retention of business information will help you respond effectively to legal, regulatory, and business compliance while improving customer services

Series Topics:

- Use Content Management & Document Imaging to Manage Your Corporate Documents and Projects.
- Learn How To Provide Business Continuity and Disaster Recovery So Your Systems And Data Stay Available And Accessible All The Time.
- Discover Virtualization and How It Can Save Your Company.

VICCS will be holding this seminar at various times over the rest of 2008 and 2009.

### About VICCS

VICCS is a technology based company specializing in providing customers with solutions for ERP, Content and Document Management, Business Continuity and Virtualization. VICCS has over 20 years experience providing superior consulting and IT professional services to customers in the Govt and Public sector and to the commercial sector. VICCS expertise in many areas of technology makes it the leading choice to deploy business solutions that help companies to save time, money and to protect and grow their computing environments. Our solutions cover ERP, Content and Document Management, Business Continuity Services and Software, Green IT and Virtualization, Security, Infrastructure Architecture and Design, Customized Application Development and IT Professional Consulting services on a global scale.